

## CORPORATE TRAINING WORKSHOP

# CORPORATE COUNTER INTELLIGENCE

## SAFEGUARING & STRENGTHENING

## EMPLOYEE AND ORGANIZATIONAL

## SECURITY

If a security clearance is a requirement to work at your organization, then the following has already been acknowledged: there exists the possibility that hostile actors will attempt to obtain classified material from your employees. The threat posed by foreign intelligence services and those entities that would engage in corporate espionage is real, but is often overlooked. Possessing a security clearance is only one part of the equation - intelligence threats should be proactively managed by equipping employees with the skills and knowledge required to keep themselves and the organization secure. **Protect the Employee - Protect the Organization.**

## WORKSHOP CONTENT

This briefing will inform participants on the types of hostile intelligence threats that exist, the methods that foreign intelligence services (FIS) use to gather information, and the ways in which an employee can be exploited into releasing classified or sensitive material to unauthorized parties. Participants will be able to leverage this awareness in order to recognize and mitigate a variety of intelligence based threats that they may face as a result of their access to sensitive information.



***What makes you a target***



***Open source intelligence***



***Introduction to surveillance***



***Methodology for exploitation***

## WHO THIS WORKSHOP IS FOR

This 90 minute counter-intelligence awareness briefing is relevant to employees who must maintain a security clearance or anyone else that has access to sensitive or classified information as part of their normal employment. Unfortunately, simply holding a security clearance highlights someone as a potential target so this workshop aims to go beyond the generic, infrequent "security updates" and arm you employees with the information they need.

## WORKSHOP FACILITATORS

---

Greyscale Intelligence facilitators are former government intelligence operatives with extensive *Human Intelligence and Source Handling* experience. By blending together the tools, techniques and procedures of two of the most proficient HUMINT organizations in the world, the insightful training Greyscale is able to provide is second to none.



### MATT NORTHRUP

While a member of JTFX, the Canadian Armed Forces Human Intelligence unit, Matt managed some of Canada's most prolific foreign intelligence assets. Having conducted face-to-face interviews with a wide spectrum of individuals on topics of the highest sensitivity, Matt understands the power of effective human interaction and communication. Leaving the military after 12 years of service, Matt founded Greyscale Intelligence in 2015.



### BARRY CRANE

A 25-year veteran of the British Army, Barry (Baz) specialized in counter-terrorism while working within Special Duties. From Northern Ireland to the Balkans, Iraq and Afghanistan, Baz brings an incredible amount of source handling experience, allied with the management of source units. Baz retired from military service in 2011 and transitioned to corporate security in the oil and gas industry. He is now the COO and Chief Instructor at Greyscale Intelligence.

For pricing information, to book a workshop, or for general inquiries,  
email [info@greyscaleintelligence.ca](mailto:info@greyscaleintelligence.ca)

